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6-19-2005

SLIDES: Funding for Acquisitions: Creative and Emerging Mechanisms to Tap Private Funds

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Citation Information

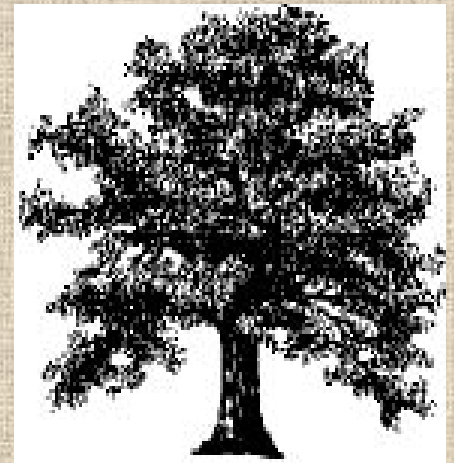
Stein, Peter R., "SLIDES: Funding for Acquisitions: Creative and Emerging Mechanisms to Tap Private Funds" (2005). *Community-Owned Forests: Possibilities, Experiences, and Lessons Learned (June 16-19)*. <https://scholar.law.colorado.edu/community-owned-forests/25>

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FUNDING FOR ACQUISITIONS

Creative and Emerging Mechanisms to Tap Private Funds

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Typology of Conservation Partnerships

- A. Existing, long-term fee owner elects to sell/donate/bargain-sell a conservation easement to an ngo or public agency or sell/donate/bargain-sell a portion of their fee ownership to a public agency or ngo.
- B. Fee ownership interest is sold to a “conservation partnership” consisting of one or more ngos and, typically, one TIMO/investor.
- C. Fee ownership is sold to an ngo possible future sale of easement encumbered land to a TIMO/investor or long term management by ngo.

Typology continued:

A. Existing, typically long-term fee owner elects to sell/donate/bargain-sell a conservation easement to an ngo or public agency or sell/donate/bargain-sell a portion of their fee ownership to a public agency or ngo.

Examples:

- **Plum Creek's sale of conservation easements to Montana's Dept. of Fish Wildlife & Parks with assistance from the Trust for Public Land (2000-2002).**
- **IP's announced sale of conservation easements to NYS DEC with assistance from The Conservation Fund (2004).**
- **MRC's sale of fee and easements to Sonoma County and State of California with assistance from the Trust for Public Land (2005).**

Typology continued:

B. Fee ownership interest is sold to a “conservation partnership” consisting of one or more ngos and, typically, one TIMO/investor.

Examples:

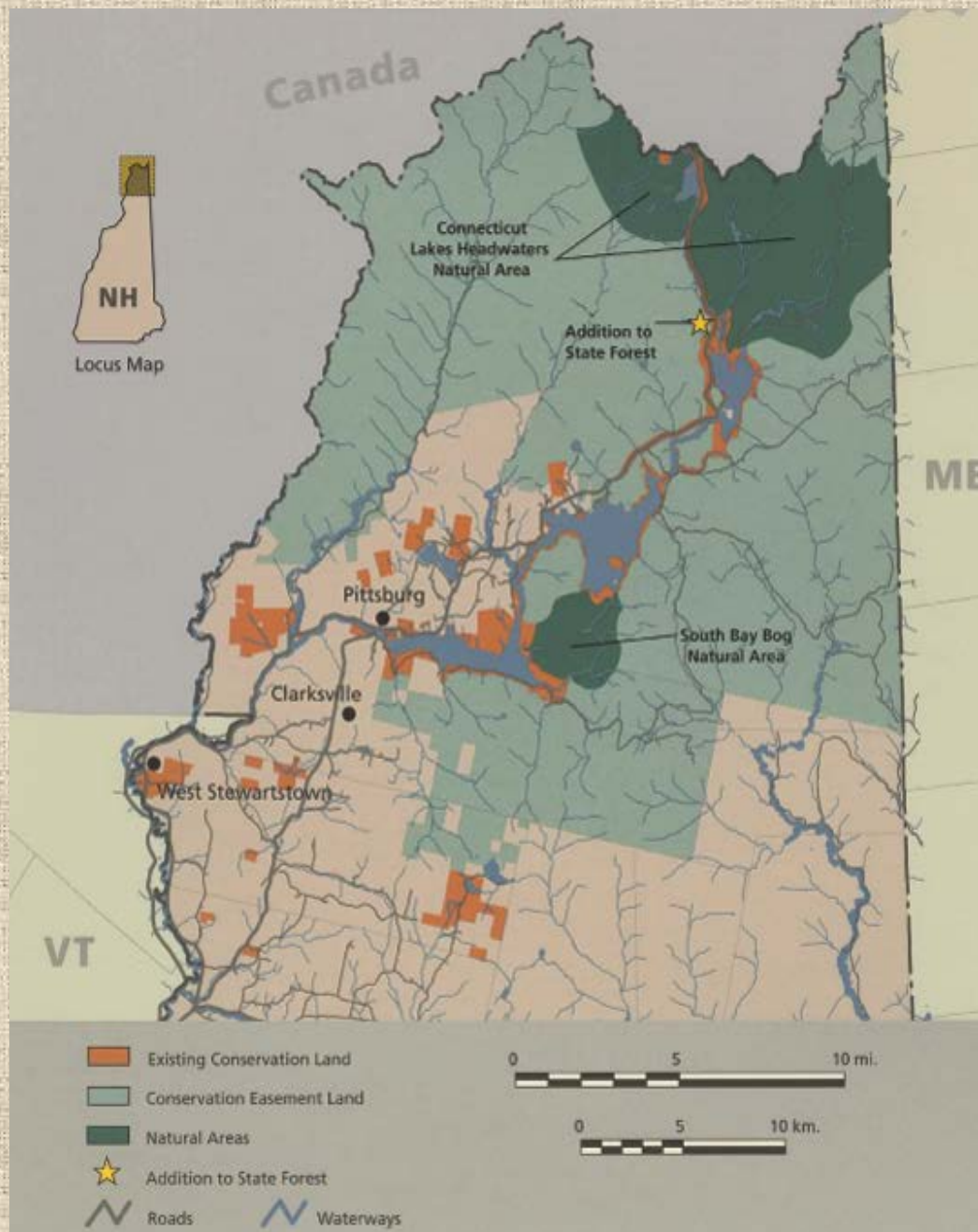
- **IP’s sale of the Connecticut Lakes Headwaters Forest to TPL, TNC, SPNHF and The Lyme Timber Company (2002).**
- **Champion’s sale of New York, New Hampshire and Vermont lands to Vermont Land Trust, The Conservation Fund, The Forestland Group and Essex Timber Company (2001).**
- **Domtar’s sale of its Adirondack holdings to a collaboration between TNC and the Lyme Timber Company (2004).**

Typology continued:

C. Fee ownership is sold to an ngo potential future sale of easement encumbered land to a TIMO or investor.

Examples:

- **The Conservation Fund and TNC's acquisition of the Garcia River Tract (2003).**
- **Vermont Land Trust and TNC's acquisition of the Atlas Timberlands (1999).**
- **TNC's acquisition of the IP lands in the St. John's Watershed in Maine (2001).**





13 Mile Woods Project

